

5 Ways to Speed Up Your Sale

1. **Price it right.** Set a price at the lower end of your property's realistic price range.
2. **Get your** house market-ready for at least two weeks before you begin showing it.
3. **Be flexible** about showings. It's often disruptive to have a house ready to show on the spur of the moment, but the more often someone can see your home, the sooner you'll find a seller.
4. **Be ready** for the offers. Decide in advance what price and terms you'll find acceptable.
5. **Don't refuse** to drop the price. If your home has been on the market for more than 30 days without an offer, be prepared to lower your asking price.